

**Technical Evaluation Sheet For “Provision of Services for Training Web/Software Development, Trainings, Capacity Building, Project Management, Logistics Management, and General Management Services”**

Name of Bidder	Aryan's Enterprises	HAN'S Enterprises	Broad Peak Enterprises
<b>Mandatory Criteria:</b>			
1. Bidder must be a legal registered entity.	No	Yes	Yes
2 (a). Bidder must have a valid National Tax Number (NTN) Certificate and	No	Yes	Yes
2. (b). must be registered/ enlisted with Khyber Pakhtunkhwa Revenue Authority (KPRA).	No	No	Yes
3. Bidder shall be present on Active Taxpayer Lists (ATLs) of FBR and KPRA.	No	No	Yes
4. Must have established offices in merged and settle districts of KP.	Yes	Yes	Yes
5. Only Authorized Agent can apply for a Bidder housed outside country for the bid and contract shall accordingly be signed with the Authorized Agent.	NA	NA	NA
6. Applying Bidder shall be a For-Profit Entity. Bidder may be a firm/company with proven progressive experience in providing Consulting Services particularly related to Project Management, Training/ Capacity Building,	No	No	Yes

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Portal/software development for surveys/analysis, , Managed Services, HR and Support services, Logistics Management, and General Management Services in Pakistan and internationally.			
7. The firm must have proven experience in portal/software development for surveys/data analysis.	No	No	Yes
8. Affidavit on stamp paper (latest) signed by bidder and duly attested by Notary Public/oath commissioner, describing that bidder is not blacklisted from any government department or any other private organization.	No	No	Yes
9. No or any suit lodged by any private/Government department is pending against bidder in any court of law.	No	No	No

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Based on the mandatory criteria the only firm qualified for the further assessment is Broad Peak Enterprises the rest of the firms were technically disqualified as they do not fulfil the mandatory criteria.

BROAD PEAK ENTERPRISES					
Geographical Outreach (Total: 20 Marks)					
S. No.	Description	Marks Allocations	Requirement	Remarks	Score
1	<b>Outreach in terms of Projects' Implementation</b>  Established Offices across KP including merged districts for similar nature projects execution. Offices must be established in different regions/districts/cities including merged districts and operational for the last 6 months (minimum).	<b>20 Marks</b>  2 Marks per office	For Verification, Photocopies of the following documents shall be submitted: a. Office addresses with location details on judicial stamp paper b. Office Pictures and general facilities availability c. Ownership/Rent documents /agreements.	Relevant documents are attached	<b>20</b>
Human Resource (Total: 10 Marks)					
S. No.	Description	Marks Allocations	Requirement	Remarks	Score
2	<b>Human Resource</b> Regular Human Resource with 16 Years Qualification present on the	<b>10 Marks</b>  1 mark per person shall be awarded	For Verification, Photocopies of the following documents shall be submitted:	HR details are attached	<b>10</b>

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	Company's Payroll for the last 6 months.		a. CV's b. Appointment letter c. Payroll last six months		
<b>Experience (Total Marks: 40)</b>					
S. No.	Description	Marks Allocations	Requirement	Remarks	Score
3	<b>General Project Experience</b> Assignment/ Project (Ongoing or implemented in last 5 years in Pakistan) only Funded by either Federal Government of Pakistan or any of its Provincial Government or any Autonomous Body of the Government or any national, international organization (Donor) or any Public Sector University or any private sector shall be considered.	<b>20 Marks</b>  4 mark per Project shall be awarded. Each Project worth must be 150 million or above.	For Verification, Photocopies of the following documents shall be submitted:  a. Work order b. Satisfactory Completion certificates (if completed)	The minimum criteria are met as per provided documents	<b>20</b>
4	<b>Project Experience (IT/Software Development for similar nature projects)</b>  Project (Ongoing or implemented in last 3 years in Pakistan)	<b>10 Marks</b>  5 mark per Project shall be awarded. Each Project/ Assignment must be 20 million or above.	For Verification, Photocopies of the following documents shall be submitted:  a. Work order for ongoing b. Completion Certificates for completed projects	As per attached documents, the firm has executed IT/Software Development Projects	<b>10</b>

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5	<b>Experience in Implementing Similar Projects</b>  Assignment/ Project (Ongoing or implemented in last 5 years in Pakistan) having Components/ Services related to or Training or Capacity Building or Project Management or Managed Services, HR and Support Services, Logistics in relevant domain. Projects only Funded either by Federal Government of Pakistan or any of its Provincial Government or any Autonomous Body of the Government or any national, International Development Partner (Donor) or any Embassy or any Public Sector University or any private sector shall be considered.	<b>10 Marks</b>  5 marks per project shall be awarded.  Each Project's worth must be at least 50 million or above.	For Verification, Photocopies of the following documents shall be submitted:  a. Work order/agreement  b. Satisfactory Completion certificates (if completed)	Required documents are attached	<b>10</b>
<b>Project Document (Technical Proposal TOTAL MARKS: 15)</b>					
<b>S. No.</b>	<b>Description</b>	<b>Marks Allocations</b>	<b>Requirement</b>	<b>Remarks</b>	<b>Score</b>
6	<b>Methodology, Approach, Work Plan, Technical Feasibility, and Innovation</b>	<b>15 Marks</b>  Methodology & Approach (6 Marks) Technical feasibility & Work plan (6 marks),	Standard Bidding Documents (SBDs) of Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) for Procurement		<b>8</b>

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		Innovative approach and presentation style (3 Marks)	of Consultancy Services shall be used for submission of Technical & Financial Proposals.  50% marks shall be awarded for provision of photocopies of similar nature approved project. Remaining 50% shall be awarded for proposed Methodology, Approach, Work Plan, Technical Feasibility, and Innovation		
<b>FINANCIAL STATEMENTS (TOTAL MARKS: 15)</b>					
S. No.	Description	Marks Allocations	Requirement	Remarks	Score
7	Turnover of last 3 Financial Years	<b>15 Marks</b>  Full marks shall be awarded for last three years. average annual turnover of Rs 250 million or above	For Verification, Photocopies of the following documents shall be submitted: a. Commercial Audit Reports of last 3 Financial Years	3 years financial statements are given	15
<b>Total Marks for the criterion</b>					<b>93</b>

  
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